



## CPS Makes Certified Payroll

As Easy As Clicking A Mouse



"No matter how many employees we have or how many jobs we have going, certified payroll is now as easy as clicking the mouse."

*Chris Gillespie  
Administrator  
Kimo Constructors, Inc.*

### SUCCESS STORY

*Kimo Constructors, Inc.*

#### Customer Profile

Completing certified payroll reports for several prevailing wage jobs quickly and accurately in order to get paid in a timely manner, were major issues for Kimo Constructors, Inc. of Bosque Farms, New Mexico, an 11-year old heavy highway contractor performing work mainly on prevailing wage jobs with approximately 2.4 million dollars in annual revenue.

#### Business Challenge

Processing payroll, for anywhere from 10 to 50 employees a week, for an average of 4 jobs, requiring certified payroll reports had Chris Gillespie, Administrator for Kimo Constructors, Inc., spending 4 to 8 hours each week manually completing reports. This caused too many errors and took too long. Chris began searching for a way to make reporting faster, more efficient, and more accurate, in order for the company to be paid without any delays.

#### Solution Overview

Having used QuickBooks since 1991, Gillespie began an online search for a program that did certified payroll reports, which would hopefully integrate with QuickBooks, and found *Certified Payroll Solution (CPS)* by Sunburst Software Solutions, Inc. After visiting the website and reading an article about how the CPS program interfaced with QuickBooks in a read-only fashion, she decided that the program was the right one for her company.

#### Business Benefits

Instead of taking her 4-8 hours, producing certified payroll reports now takes her 10 to 15 minutes. "It has gone from hours to minutes to get it done, and I know it is right."

Producing certified payroll reports is now as easy as clicking a button, and Gillespie can now focus her extra time and energy on other parts of the business.

"I needed to find a faster, more efficient, more accurate way to generate reports", says Chris. "The only other option available was to hire someone else to complete the reports. This (CPS) was the first program I had seen that integrates with QuickBooks in order to create certified payroll reports. As soon as I read the information on the program, I was sure it would improve the process tremendously - so I bought it."

*Certified Payroll Solution* was easy to install and set-up. It only took 2 to 4 hours to setup up everything in QuickBooks and CPS, and then, it only took the first couple of times running the program to learn how CPS and QuickBooks "share" the QuickBooks Job, Employee, and Payroll data.

### AT A GLANCE:

**Customer:**

Kimo Constructors, Inc.

**Location:**

Bosque Farms, New Mexico

**Industry:**

Heavy Highway Construction

**Business Challenge:**

Completing certified payroll reports for several prevailing wage jobs quickly and accurately in order to get paid in a timely manner.

**Solution:**

An internet search returned Certified Payroll Solution by Sunburst Software Solutions, Inc. - a program that interfaced with QuickBooks in a read-only fashion.

**Results:**

What once took 4 to 8 hours to complete, now takes minutes, and is easy as clicking a button.





## SUCCESS STORY

*Kimo Contractors, Inc.*

When asked about technical support for the product, Chris says she only had to contact the support staff once or twice during her setup of the program. "They are very knowledgeable and helpful."

With QuickBooks and CPS working in tandem since July 2001, Chris now knows that her reports are done on time, and are done right.

The success in this story for Kimo Contractors, Inc. was all about a growing company's need to receive payment in a timely fashion for the work they performed on prevailing wage jobs by submitting accurate, certified payroll reports.

Payment delays due to inaccurate or late submission of certified payroll reports on prevailing wage jobs, are issues that no contractor wants to have to deal with.

Faced with the decision of possibly having to hire another employee, which would only increase the companies overhead, Chris began an on-line search; hoping to find a more cost effective solution to her problem AND integrate with her QuickBooks Financial Software. This search resulted in her finding *Certified Payroll Solution* by Sunburst Software Solutions, Inc., and the ultimate purchase of the program.

When asked if she would recommend *Certified Payroll Solution* to other contractors needing a similar solution, Ms. Gillespie remarked, yes...I have recommended the use of CPS to multiple contractors in our area who use QuickBooks, and have often been hired to help them with the setup, as a result of my own success with the program.

With results like this, it is easy to understand why Chris Gillespie recommends *Certified Payroll Solution* software to other contractors.

- Easy to install and setup
- Technical support staff is knowledgeable and helpful
- Have used QuickBooks and CPS in tandem since July 2001
- Generating reports has gone from hours to minutes
- Automation of a critical business function was accomplished without increasing overhead or hiring additional office staff

The free trial offered by Sunburst, as a courtesy, allows customers to try the program with their own company data file *before* they are required to buy it to produce certified payroll, EEOC, and Union or Bona-fide Plan Fringe Benefit Reports. Customers who use the trial program, and then purchase the software, will find that there is little more to do than open the trial and enter their new license information.

QuickBooks users who desire integrated applications to work WITH their company data file to enhance the performance of their financial software, whether it is payroll or some other critical function, will find applications to meet their needs in the Intuit *QuickBooks Solutions Marketplace*, <http://marketplace.intuit.com>



"A good example of how well this program works - I had a contractor call me the first part of this week; they were missing 8 weeks of certs from the beginning of 2004. It was easier for me to go back and run these on CPS than to go upstairs and dig through a box!"

*Chris Gillespie  
Administrator  
Kimo Constructors, Inc.*

### FOR MORE INFORMATION VISIT:

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