



## QuickBooks and CPS

Keeps Construction Company Paperwork In Line!



“Certified Payroll Solution (CPS) has saved us hours of time, streamlined the work process, thereby, allowing us to bid on more prevailing wage jobs because our paperwork is in order, which in turn, increases our sales.”

*Kristi McNutt  
Office Manager  
Montano Plumbing, Inc.*

### SUCCESS STORY

*Montano Plumbing, Inc.*

#### Customer Profile

Accuracy, deadlines, documentation, and scrutinization by Prevailing Wage Compliance Consultants hired by California State Authorities are common problems for most construction companies located in California, such as Montano Plumbing, Inc. in Santa Cruz, a 17-year old plumbing company performing work in Residential, Private, Commercial, and Prevailing Wage sectors.

#### Business Challenge

Processing payroll for 10 employees working on average of 20 different jobs each week and manually completing the California Department of Industrial Relations certified payroll reports from information gathered in 5 different QuickBooks reports, Kristi McNutt, Office Manager for Montano Plumbing, spent 12 to 15 hours each week inputting the same data multiple times.

#### Solution Overview

Having used QuickBooks for eleven years, Kristi began searching the internet for something that would solve the problem. One such search resulted in finding Certified Payroll Solution (CPS) by Sunburst Software Solutions, Inc. After visiting the website, reading the information provided, and taking a look at the on-line demonstration, Kristi discovered CPS would work with her existing QuickBooks data without having to do a lot of reconfiguring.

#### Business Benefits

With CPS in place, what took 12 to 15 hours a week, now takes 20 minutes.

“We are now able to bid more prevailing wage work, which in turn has increased our annual sales; we have, also, implemented a retirement program with the fringe money. Without CPS reports, this would have been difficult and time consuming,” says Kristi.

“I needed to find a way to save time”, says Kristi, “either hire a part time person or find some kind of software that would help save me time and money for the company. I looked at MasterBuilder and American Contractor, but these were more suited to General Contractors, and to configure it for a subcontractor would have required purchasing many different modules and take weeks to input all of our existing information into the new software, not to mention the learning curve.

“I selected CPS because it interfaced with QuickBooks, it was user friendly, and it had all the California specific forms needed. Also, the cost was not expensive compared to the other programs.

### AT A GLANCE:

**Customer:**

Montano Plumbing, Inc.

**Location:**

Santa Cruz, California

**Industry:**

Plumbing

**Business Challenge:**

To find a fast and efficient method of generating certified payroll reports that would ensure accuracy and eliminate duplication of work.

**Solution:**

Sunburst Software Solutions, Inc.’s Certified Payroll Solution turned a 12 to 15 hour a week process into a 20 minute job.

**Results:**

With CPS and QuickBooks, Montano Plumbing has been able to bid more prevailing wage work, which has increased their annual revenue, because they know they have the required documentation in place and can submit it on time.





## SUCCESS STORY

*Montano Plumbing, Inc.*

“Certified Payroll Solution took approximately an hour to install and set up. I was impressed by how easy it was to use! I ran a couple of reports and pretty much had it down,” said Kristi. “I did have a couple of questions, so I called Technical Support. The technical support is the best I have ever encountered. The support staff is very knowledgeable about QuickBooks, as well as, Prevailing Wage, especially the ins and out of Prevailing Wage Work in the State of California, and one of the owners of the company used to work in the construction industry.”

With QuickBooks and CPS working in tandem since April 2002, Kristi feels confident that she can explain in length, and have the required documentation to back it up, should any questions arise from the Prevailing Wage Contract Compliance Consultants, hired by the local School Districts to make sure that the reporting is done correctly, might have.

Based on her own success with Certified Payroll Solution, Kristi feels so confident in recommending CPS to other contractors that she recommended the use of Quickbooks with CPS during a prevailing wage class with 100 attendees.

- Easy to install and set up.
- Excellent technical support that is knowledgeable about QuickBooks, as well as, Prevailing Wage.
- Have used QuickBooks and CPS in tandem since April 2002.
- Montano Plumbing is now able to bid more prevailing wage work, which in turn, increases annual sales.

Success stories like this make us increasingly aware of the fact that contractors performing work on prevailing wage jobs face far more complex, and stringent reporting requirements, than other construction companies. Often times making it difficult to focus on growing their business because of the amount of time they spend meeting reporting requirements.

The free 30 day trial version of the software provided by Sunburst, as a courtesy, allows potential customers to try the product without an initial investment of money or the hassle of claiming a “money-back guarantee”. Customers who use the trial program, and then purchase the software, will find that there is little more to do than open the trial, and then enter their new license information.

QuickBooks users have the ability to find third party integrated applications, such as Certified Payroll Solution, to help them meet complex needs, that Quickbooks on its own is unable to provide, by visiting the Intuit *Quickbooks Solutions Marketplace* at <http://marketplace.intuit.com>



“I would most definitely recommend CPS to other contractors! As a matter of fact, I gave the website address to a room full of over 100 people in a prevailing wage class I attended!”

*Kristi McNutt  
Office Manager  
Montano Plumbing, Inc.*

### FOR MORE INFORMATION VISIT:

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*QuickBooks*  
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