Wage Manager Solution

Make Time-Efficient Payroll Record Changes in QuickBooks

"The first time that you or a client use this program, you will save time, money, and frustration . . . it's amazing how quickly you can take the tedious task of updating payroll records and turn it into a timely and efficient process!"

Roxanne Brown
Certified QuickBooks ProAdvisor
Professional Business Solutions 4U, LLC

Customer Profile

Roxanne Brown of Professional Business Solutions 4U, LLC, located in Boonsboro, MD, has been a Certified QuickBooks ProAdvisor since 1999. With over 27 years of experience in the field of bookkeeping, office management, instruction, and QuickBooks consulting; she is always on the lookout for new solutions to solve the needs of her clients.

Business Challenge

One of the top five pain points of several of my construction and retail clients was to find a better, more efficient, and less error-prone way to give an across the board wage increase to their employees. Most of these companies had 15 or more employees, and the thought of going into each employee record one-by-one, was not something that they look forward to.

Solution Overview

If I needed to find a solution that would be cost effective for my clients, whether they had 5 employees or more than 15. The product had to be easy to use, produce accurate results, and most importantly, relieve their current level of frustration with manual methods.

In particular, several of my Retail clients were heading into their busy season, and every year they would go into QuickBooks and change payroll rates for the seasonal rush; they have to go back in and update again when the season was over, this was a huge problem for them.

Solution Overview

Additionally, several of my construction clients do not have a full-time office staff, and they were always late with rate increases, which created constant problems for them.

Having read a recent article announcing the release of Sunburst's *Wage Manager Solution*, I visited their site to do some further research on their latest product.

Once at their site, I found not only a demo, but also a free trial and a whitepaper, which made it quite easy for me to further investigate *Wage Manager's* suitability for my clients.

I downloaded the FREE TRIAL from the site, and found this tool was amazingly easy to use, would require limited customer support, and the "learning curve" for my clients would be minimal!

Business Benefits

Installing *Wage Manager Solution* and integrating it with QuickBooks took less than 15 minutes!

It was one of the easiest programs that I have ever used, and my clients felt the same way. It was one of the very few times that each client felt comfortable with a new piece of software within 30 to 60 minutes. As an added bonus, the use of the program required no additional assistance.

The integration between *Wage Manager* and QuickBooks was so quick and easy, several of my clients actually thought that "they had missed it!" Some even asked me if I 'was sure' the two programs were really connecting.

My clients LOVED this program and wished that it had been available years ago.

With *Wage Manager* in place, my clients no longer have to worry about costly payroll mistakes or angry employees because they "missed" an employee at raise time.

Wage Manager has increased my clients accuracy 100%. Instead of manually updating employee records and printing reports, only to find that they missed (or made a mistake) on one or more employees, they now are confident that their employee's are being paid the correct wage rates.

Asked if she would recommend *Wage Manager Solution* to other Advisors, Ms. Brown remarked, yes... I have recommended this product many times, and will continue to do so. While I have mostly talked about the benefit to my clients in this review -- there is also many benefits on the ProAdvisor side.

As an Advisor, if you have purchased *Wage Manager*, you can back up a clients' data file, make the necessary adjustments, and send it back to your client as part of their payroll service or on-going support contract. You can be confident that you have not inadvertently transposed a figure, or updated a record incorrectly, and your client will wonder how you completed the project so quickly and accurately! It's a wonderful tool to have available in your practice.

It is easy enough to understand why Roxanne Brown recommends this software to her clients and to other ProAdvisors.

Applications that integrate with QuickBooks, such as *Wage Manager Solution,* only make using QuickBooks more in-tune to the clients' needs. This particular software was found to be easy to install and set up, clients were comfortable within a short period of time, and the integration with QuickBooks was so easy some think "they missed it!" Having payroll mistakes can be costly and time-consuming, and payroll mistakes can make employees angry. Increasing the accuracy of the company payroll 100%, this software becomes a tool, not only for ProAdvisors who have service and on-going support contracts, but for the client who can feel confident in the solutions found by their consultant.

A FREE trial of this software is available for both QuickBooks users and ProAdvisors who wish to try it with their own company file or a sample company file.

QuickBooks users who need integrated applications to work WITH their company file to enhance their financial program, will find applications to meet most of those needs in the Intuit *QuickBooks Solutions Marketplace,* http://marketplace.intuit.com/

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Our product and QuickBooks Financial Software work together to help simplify your business management. QuickBooks Financial Software helps you get more done faster, with a new Home page, simplified Customer and Vendor Centers, and sophisticated business planning tools.